

# Philanthropy

- Private Contributions for Public Good
- The desire to promote the welfare of others by the generous donation of money to good causes.
- Charitable acts or other good works that help others or society as a whole.

# What is a Life Settlement?

In a “Life Settlement” transaction, a Life Insurance Policy owner sells their policy to an Investor in exchange for a lump sum payment. The Investor (which may be an individual, a private equity fund, or an institution) then pays any additional policy costs or premiums and collects the death benefit when the insured passes.

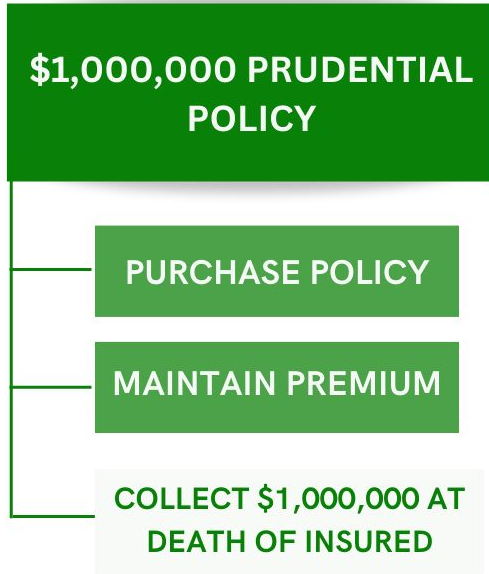
92% of all insurance policies written never go to claim.

# BENEFITS OF LIFE SETTLEMENT

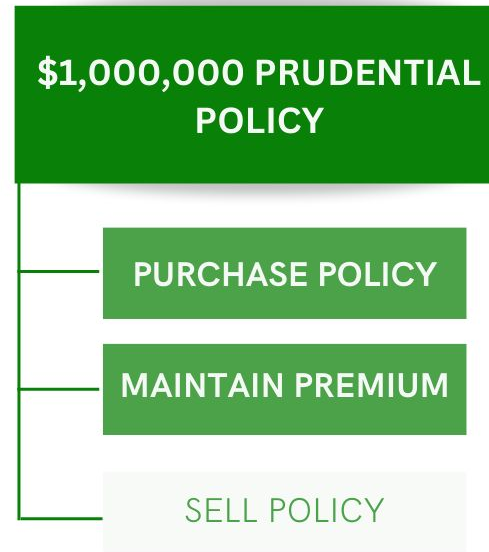
-  NO CORRELATION WITH STOCK MARKETS, HOUSING MARKETS OR INTEREST RATES
-  AS SAFE AS A BOND
-  SUPERIOR RETURNS
-  ZERO VOLITILITY
-  LOW CARRYING COST
-  RETURNS REALIZED OVER TIME
-  LIQUID SECONDARY MARKET

# HOW TO CAPATLIZE ON LIFE SETTLEMENTS

## BUY AND HOLD



## BUY TO RESELL



Like wine, policies are vintage.  
The more the person ages, the more the  
policy is worth.



# CASE EXAMPLE

<b>MALE:</b>	<b>82 YEARS OLD</b>
<b>DEATH BENEFIT:</b>	<b>\$250,000</b>
<b>LIFE EXPECTANCY:</b>	<b>5 YEARS</b>
<b>PREMIUM PRICE:</b>	<b>\$8,000</b>
<b>PURCHASE PRICE:</b>	<b>\$25,000</b>

<b>AT LE IRR:</b>	<b>44.11%</b>
<b>NET PRESENT VALUE:</b>	<b>\$199,704</b>

<b>AT ONE YEAR AFTER LE IRR:</b>	<b>33.19%</b>
<b>NET PRESENT VALUE:</b>	<b>\$183,702</b>

<b>AT TWO YEARS AFTER LE IRR:</b>	<b>25.96%</b>
<b>NET PRESENT VALUE:</b>	<b>\$168,316</b>

# CASE EXAMPLE CASH VALUE

<b>MALE:</b>	<b>75 YEARS OLD</b>
<b>DEATH BENEFIT:</b>	<b>\$1,000,000</b>
<b>LIFE EXPECTANCY:</b>	<b>5 YEARS</b>
<b>PREMIUM PRICE:</b>	<b>\$29,000</b>
<b>PURCHASE PRICE:</b>	<b>\$150,000</b>

<b>AT LE IRR:</b>	<b>45.36%</b>
<b>NET PRESENT VALUE:</b>	<b>\$755,000</b>

<b>AT ONE YEAR AFTER LE IRR:</b>	<b>33.19%</b>
<b>NET PRESENT VALUE:</b>	<b>\$726,000</b>

<b>AT TWO YEARS AFTER LE IRR:</b>	<b>27.05%</b>
<b>NET PRESENT VALUE:</b>	<b>\$697,000</b>

# BENEFITS OF AN INVESTMENT POOL

AN INVESTMENT POOL IS AN IDEAL INVESTMENT FOR ANYONE NOT PLANNING ON PURCHASING MULTIPLE POLICIES OR WANTS A HANDSOFF APPROACH.



WHEN YOU INVEST IN A POOL YOU ARE INVESTING INTO 50-100 DIFFERENT POLICIES AT ONE TIME



NO PREMIUMS, INVESTMENT POOLS SET ASIDE A PREMIUM RESERVE FOR EACH POLICY IT PURCHASES



EACH TIME A DEATH OCCURS YOU CAN WITHDRAW YOUR PROFIT OR KEEP IT IN TO ADD TO YOUR NET ASSET VALUE








PROFESSIONALS ARE PICKING THE POLICIES FOR THE FUND



LITTLE OR LOW RISK

# BENEFITS OF A LIFE SETTLEMENT FUND

-  WHEN YOU INVEST IN A FUND, YOU ARE INVESTING INTO 50-100 DIFFERENT POLICIES AT ONE TIME
-  NO PREMIUMS, INVESTMENT FUND SET ASIDE A PREMIUM RESERVE FOR EACH POLICY IT PURCHASES
-  EACH TIME A DEATH OCCURS YOU CAN WITHDRAW YOUR PROFIT OR KEEP IT IN TO ADD TO YOUR NET ASSET VALUE
-  PROFESSIONALS ARE PICKING THE POLICIES FOR THE FUND
-  LITTLE OR LOW RISK